

Ask-Tell-Ask Skills Checklist

Version date: 12 December 2018

Name: Date:				
Assume rapport was es	tablished before the interaction started. A = Achieved; D = Developing; N	1A = No	ot App	licable
Item	Description	Α	D	NA
ASK #1 for 1) permission OR 2) what they know or want to know	1) Permission was clearly requested. OR			
	2) A respectful request was made to ask what the person already knows or wants to know about the current situation.			
	The message was relevant and about the present situation.			
	The information was provided in a neutral way. The purpose was to inform, not persuade.			
TELL	The message was focused .			
	The language used had short sentences and familiar words.			
	An appropriate amount of information was provided and it was arranged logically.			
	Pictures or figures were used when it was helpful.			
	Choice and options were emphasized by avoiding words like "can't," "should," "must," or "have to."			
ASK #2 1) what they thought OR 2) use teach-back to check understanding	1) The person was clearly asked what ideas or thoughts they had about the information that was provided.			
	OR 2) It was clear that the teach-back question is a check on the guide's ability to provide clear information. The helper said something like "so I know I was clear." Another option is that the helper asked what information the person will tell others about the interaction. If the helper was teaching a skill, it was a request to "show me so I know I demonstrated it well."			
Continued Use of Ask-Tell-Ask	Ask-Tell-Ask was repeated as needed during the interaction by chunking and checking different pieces of information or by asking permission for new or additional topics.			
Warmth, Tone and Respect*	 The tone is warm, encouraging and expresses respect of the person, and may include: Statements of strength, e.g., "You have a lot of knowledge in this area." Statements that respect autonomy, e.g., "It's up to you," or "It's your choice." Statements that express collaboration, e.g., "We can work together on this." 			

^{*}The Spirit of MI (compassion, acceptance, partnership, and evocation) is important during Ask-Tell-Ask. The tone of the interaction indicates how well the clinician demonstrates caring and genuine interest.

